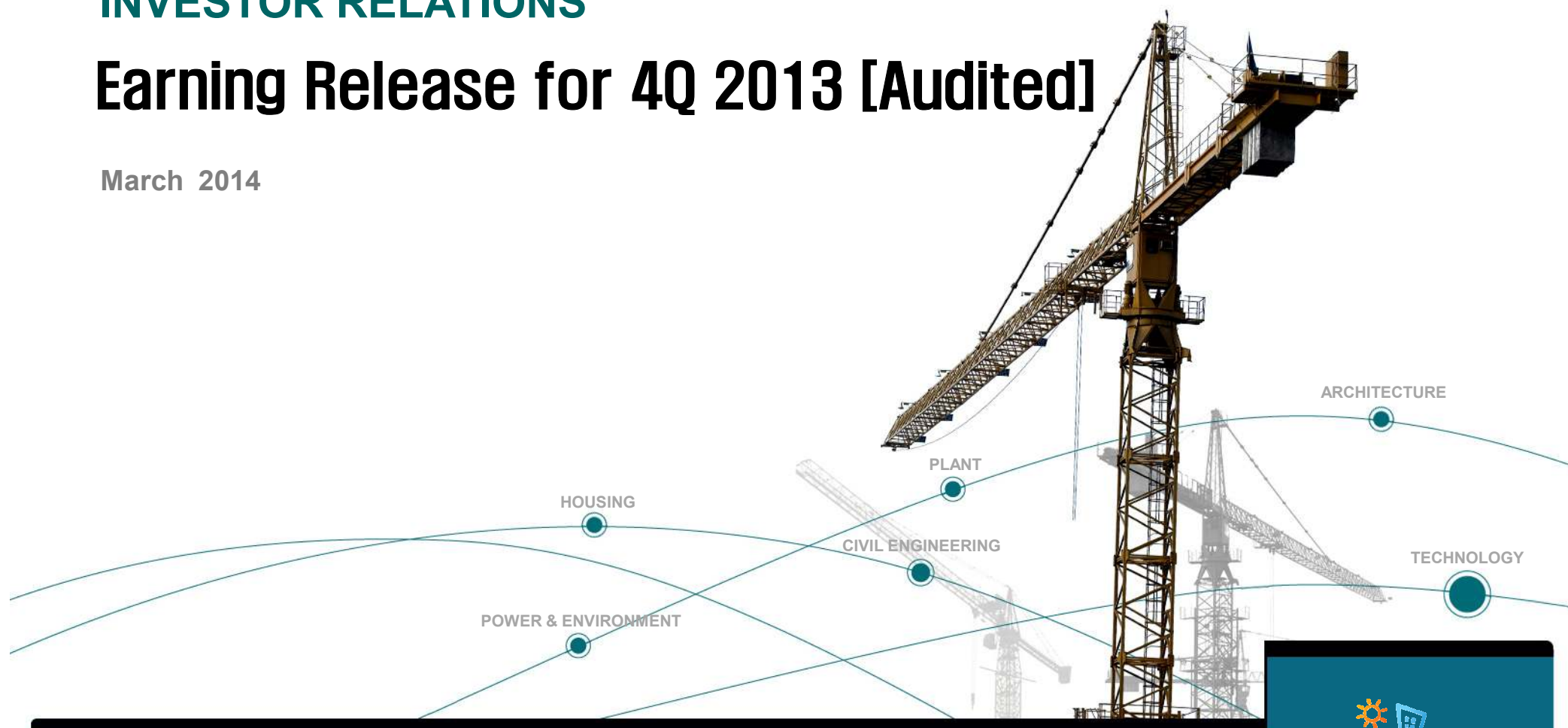


## INVESTOR RELATIONS

# Earning Release for 4Q 2013 [Audited]

March 2014



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## Summary (YoY Accumulated)



(Unit : KRW bn)

	12Y	13Y	Changes
<b>New Orders</b>	<b>9,107</b>	<b>9,009</b>	<b>-1%</b>
<b>Sales Revenue</b>	<b>9,569</b>	<b>9,566</b>	<b>-0.03%</b>
<b>Gross Profit (%)</b>	<b>765 (8%)</b>	<b>-379 (-4.0%)</b>	<b>Deficit Operation</b>
<b>Operating Profit (%)</b>	<b>176 (1.8%)</b>	<b>-935 (-9.8%)</b>	<b>Deficit Operation</b>
<b>Ordinary Profit (%)</b>	<b>182 (1.9%)</b>	<b>-993 (-10.4%)</b>	<b>Deficit Operation</b>

INVESTOR RELATIONS  
**Summary (QoQ)**



(Unit : KRW bn)

	12Y4Q	13Y4Q	4Q:4Q
<b>New Orders</b>	<b>1,753</b>	<b>2,512</b>	<b>43%</b>
<b>Sales Revenue</b>	<b>2,586</b>	<b>2,914</b>	<b>13%</b>
<b>Gross Profit (%)</b>	<b>79 (3.1%)</b>	<b>-37 (-1.3%)</b>	<b>Deficit Operation</b>
<b>Operating Profit (%)</b>	<b>-70 (-2.7%)</b>	<b>-176 (-6%)</b>	<b>-60%</b>
<b>Ordinary Profit (%)</b>	<b>-84 (-3.2%)</b>	<b>-184 (-6.3%)</b>	<b>-54%</b>

# INVESTOR RELATIONS

## New Orders



(Unit : KRW bn)

Division	2012 (Accum.)	2013 (Accum.)
<b>Domestic</b>	4,552	3,946
<b>Overseas</b>	4,555	5,063
<b>Civil Eng.</b>	577 (*0)	1,276 (*1,006)
<b>Plant</b>	3,631 (*3,058)	4,254 (*3,169)
<b>Power</b>	1,339 (*746)	370 (*143)
<b>Architecture / Housing</b>	3,561 (*751)	3,108 (*744)
<b>Total</b>	<b>9,107</b>	<b>9,009</b>



(Unit : KRW bn)

Division	Major Projects
<b>Civil Eng.</b>	<ul style="list-style-type: none"> <li>- Qatar Doha Metro (552)</li> <li>- Singapore T203 Metro (251)</li> <li>- Vietnam Vam Cong Bridge (175)</li> </ul>
<b>Plant</b>	<ul style="list-style-type: none"> <li>- Kazakhstan IPC Pjt. (1,518)</li> <li>- Turkey STAR Refinery Pjt. (1,156)</li> <li>- Boryeong LNG Terminal Pjt. (425)</li> <li>- Vietnam NSRP Pjt. (242)</li> </ul>
<b>Power</b>	<ul style="list-style-type: none"> <li>- New Boryeong Coal Power 1 &amp; 2 Pjt. (112)</li> <li>- Saudi IRRQAA OHTL Pjt (99)</li> </ul>
<b>Architecture / Housing</b>	<ul style="list-style-type: none"> <li>- Singapore Marina South Pjt. (592)</li> <li>- Gaepo Zone 4 (467)</li> <li>- Jamsil Zone 5 (367)</li> <li>- Gajaewool Zone 6 (201)</li> <li>- Indonesia AEON mall Pjt. (84)</li> </ul>

\*Overseas



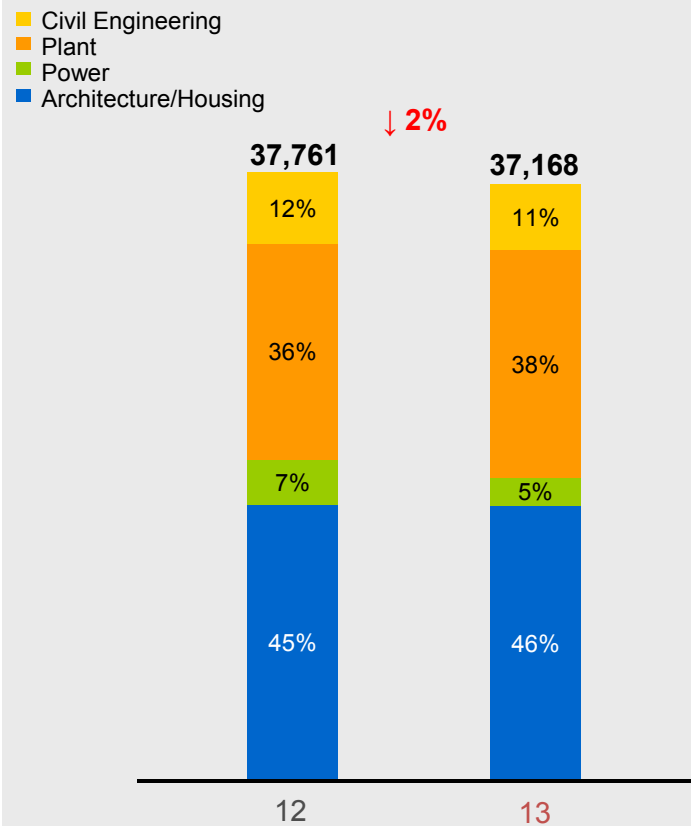
# INVESTOR RELATIONS

## Order Backlogs



### Order Backlogs

(Unit : KRW bn)



### Order Backlogs by Division

(Unit : KRW bn)

Division	12	13	Growth Rate
Civil Eng.	4,430	4,042	-9%
Plant	13,463	14,282	6%
Power	2,816	1,822	-35%
Architecture / Housing	17,052	17,022	-0.2%
Domestic	21,702	21,019	-3%
Overseas	16,059	16,149	1%
<b>Total</b>	<b>37,761</b>	<b>37,168</b>	<b>-2%</b>

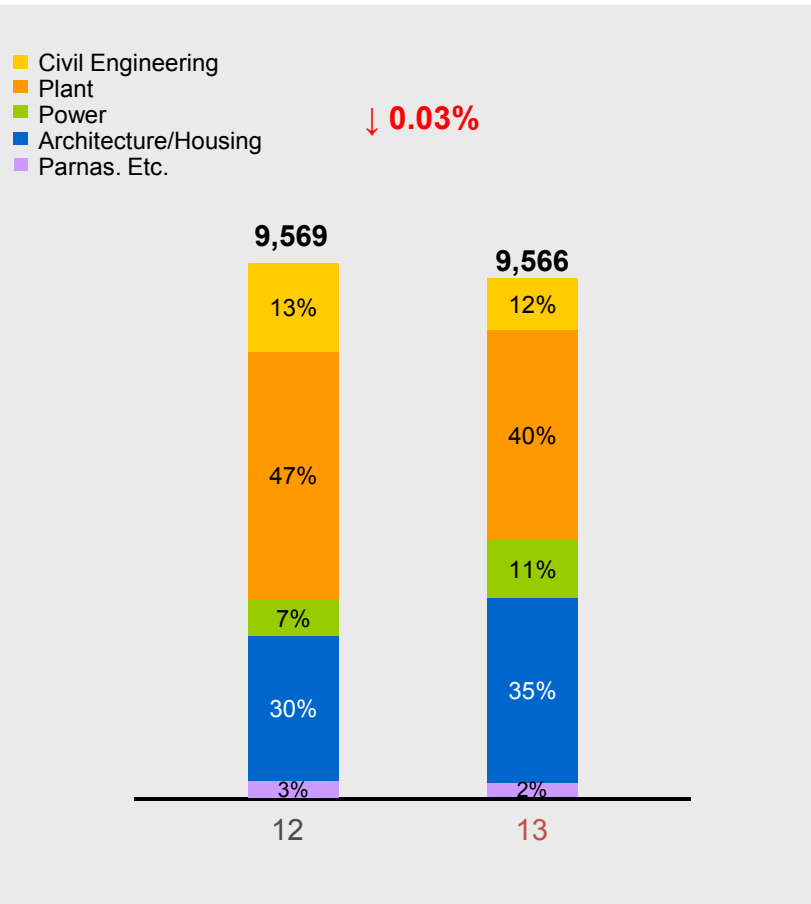
# INVESTOR RELATIONS

## Sales Revenues



### Sales Revenues

(Unit : KRW bn)



### Sales Revenues by Division

(Unit : KRW bn)

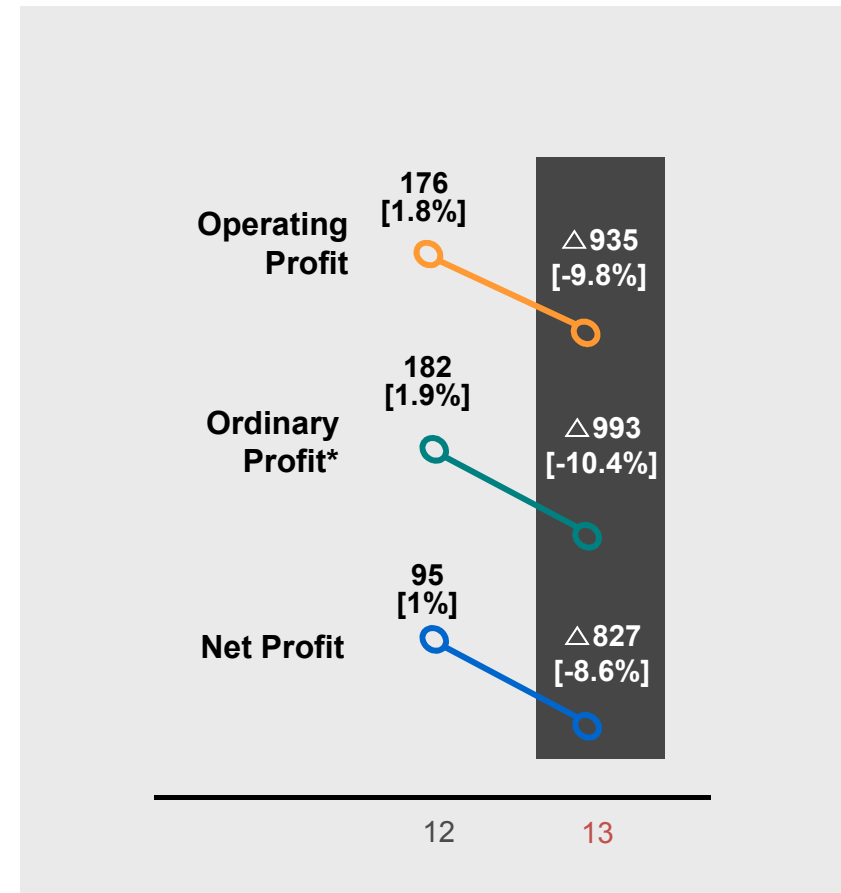
Division	12	13	4Q:4Q
Civil	1,237	1,147	-7%
Plant	4,492	3,796	-15%
Power	655	1,044	60%
Architecture / Housing	2,904	3,339	15%
Parnas. Etc.	282	240	-15%
Domestic	4,853	4,590	-5%
Overseas	4,716	4,976	6%
<b>Total</b>	<b>9,569</b>	<b>9,566</b>	<b>-0.03%</b>

**Gross Profit Margin**

Division	12	13
Civil	3.6%	2.6%
Plant	6.1%	-23.2%
Power	11.5%	1.0%
Architecture / Housing	11.1%	13.1%
Parnas. Etc	17.2%	9.4%
Domestic	10.7%	12.3%
Overseas	5.2%	-19.0%
Total	8%	-4%

**Profits [Margin]**

(Unit: KRW bn)



\* Profit before income taxes



## Financial Status – Statements of Financial Position (Summary)



(Unit : KRW bn, %)

Account	11	12	13
<b>Total Asset</b>	<b>11,779</b>	<b>11,776</b>	<b>12,427</b>
Cash & Deposits	1,492	1,430	1,866
Trade Receivable	4,620	4,479	4,785
Inventories	976	869	499
Investment & etc	1,184	1,100	1,264
Tangible Assets	2,195	2,254	2,243
<b>Total Liabilities</b>	<b>7,877</b>	<b>7,847</b>	<b>9,268</b>
Trade Payables	1,738	1,449	1,527
Borrowings	2,258	2,460	4,247
<b>Total Shareholder's Equity</b>	<b>3,903</b>	<b>3,928</b>	<b>3,159</b>
Capital Stock	255	255	255
Debt Ratio	201.8	199.8	293.4

## Financial status - Statements of Income (Summary)



(Unit: KRW bn)

Account		11	12	13
Sales Revenues	Civil Eng.	1,097	1,237	1,147
	Plant	3,875	4,492	3,796
	Power	594	655	1,044
	Architecture / Housing	3,303	2,904	3,339
	Parnas Etc	298	282	240
Total		9,168	9,569	9,565
Gross Profit		1,054	765	(379)
Selling & Admin. Expenses		644	589	556
Operating Profit		410	176	(935)
Ordinary Profit		524	182	(993)
Net Profit		407	95	(827)



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